

Aunnie Patton Power

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Education and Qualifications

2011-2012	Oxford University Saïd Business School, UK	Masters in Business Administration
2003-2007	DePauw University Greencastle, Indiana, USA	Bachelors of Arts with honors (3.65 GPA) Major: International Political Economy

Work Experience

Mar-17 – Present	Intelligent Impact <i>Founder</i>	Cape Town, South Africa
	<ul style="list-style-type: none">• Explore artificial intelligence interfaces for users to access relevant and actionable data around innovative finance, impact investing and social enterprises• Consult to family offices, funds, corporates, foundations and development organizations around creating impact investing and innovative finance strategies	
June-13 – Present	University of Cape Town's Graduate School of Business <i>Adjunct Faculty (Feb-18 – Present)</i>	Cape Town, South Africa
	<ul style="list-style-type: none">• Lecture on the MBA, Executive MBA, MCOM in Development Finance and MPHIL in Inclusive Innovation courses and Open and Customized Programs• Supervise student theses around Innovative Finance	
	Bertha Centre for Social Innovation and Entrepreneurship <i>Advisor (June-17 – Present)</i>	
	<ul style="list-style-type: none">• Build Massive Open Online Course (MOOC) on Coursera, currently with +1,400 learners from 93 countries• Create and convene Executive Education course in Impact Investing, which now has 100+ alumni in 17 countries	
	<i>Innovative Finance Lead (June-13 – June-17)</i>	
	<ul style="list-style-type: none">• Created Innovative Finance initiative (IFI) to facilitate research and projects around Impact Investing, Impact Bonds and other innovative financing mechanisms in Africa• Worked with local, provincial and national governments, foundations, NGOs, corporations, intermediaries and financial institutions educating stakeholders, raising funds & launching pilot projects to build Innovative Finance ecosystem in Africa• Projects have distribution potential of R500M+ (\$35M) including first Social Impact Bonds in Africa (with Western Cape Departments of Health and Social Development), Outcome Based Impact Investing Fund of Funds (with South African National Treasury) and Algorithmic Based Working Capital Facility (with World Bank and local partners) among others• Published results of work locally & internationally (BusinessDay, WEF, IIPC, SSIR)• History of fundraising of over US\$2million with 10 direct reports on the IFI team• Sat on senior management team for Bertha Centre steering operations, budgets, human resources, fundraising and strategy for centre	
Sept-12 – Present	Saïd Business School, Oxford University <i>Associate Fellow (Oct-14 – Present), Dean's Fellow (Sept-12 – Oct-14)</i>	Oxford, England
	<ul style="list-style-type: none">• Write case studies for publication on social investment, economics, entrepreneurial finance, impact investing, private equity, and asset management• Convene EMBA module <i>Inclusive Business in Africa</i> in Cape Town• Lecture MBAs & Executive MBAs on social finance & technology for impact• Conduct research on social finance valuation methodology, with focus on integrating social and environmental value flows into the early-stage investment process	
	Skoll Centre for Social Entrepreneurship <i>Entrepreneur-in-Residence (Feb-18 – Present)</i>	
	<ul style="list-style-type: none">• Develop impact curriculum strategy for school and centre• Social Impact career counseling for students	
Dec-10 – March-16	Insight Capital Partners <i>Co-Founder</i>	
	<ul style="list-style-type: none">• Conducted investment readiness preparation and produce social investment research for enterprises and governments in the UK, India, US, and Africa• Created and reviewed investor materials, built financial models, coached entrepreneurs on presentation skills and connected clients with potential investors• Clients included the Skoll Centre for Social Entrepreneurship (UK), MEST Incubator (Ghana), Embrace Innovations (India) and The Grassroot Project (US)	

Nov-10 – Aug-11	Unitus Capital <i>Investment Banking Consultant</i> <ul style="list-style-type: none"> Investment bank focused on raising debt and equity for social enterprises in Asia Led investor visits, managed investor outreach and created projections and deal documents with entrepreneurs in healthcare, water and education technology Sourced and executed a multi-million dollar equity deal in energy efficiency Created and conducted a 6 month financial modeling and valuation training program Identified, approached and evaluated investment opportunities for partner impact investing funds, including Unitus Labs 	Bangalore, India
Jul-07 – Jul-09, Summer 2006	BMO Capital Markets <i>Investment Banking Analyst – Mergers & Acquisitions Group</i> <ul style="list-style-type: none"> Executed buy-side and sell-side transactions and provided M&A-related advice Extensive experience working directly with C-level management to create deal documents and manage investor outreach, site visits and diligence processes Ranked as the top analyst in U.S. program and chosen to collaboratively build a financial model for use across all industries at BMO Closed deals in education, manufacturing, financial & aerospace sectors worth US\$700MM, including \$285MM public MOE between FCStone & INTL 	Chicago, USA
Jan-06 – May-06	Brunswick Group <i>Account Coordinator</i> <ul style="list-style-type: none"> Provided corporate PR services, analyzed media coverage and financials, and drafted strategy documents for companies engaged in M&A, and restructurings 	New York, USA

Additional Information

Leadership:	Associate Fellow at Skoll Centre for Social Entrepreneurship St. Gallen Symposium Leader of Tomorrow Chair of Oxford Business Network Social Finance Group Organizer of Oxford Sustainable Venture Capital Investment Competition (SVCIC)
Achievements:	Winner of CEEMAN Global Case Writing Competition for Zoon Mobile Money Case Oxford Venture Capital Investment Competition (VCIC) team – 1 st place (internal Oxford rounds, European Finals), Entrepreneurs Choice (World Finals) DePauw honors include: Management Fellow (business honors program), Dean's list
Travel:	Aug-09 – Oct-10 circled the globe via China, SE Asia, India, Nepal & Europe, including 4 months in India meeting with MFIs and social enterprises
Publications:	Patton, A et al. (2016). Innovative Finance in Africa Review Nicholls, A., & Patton, A. (2015). Projection, Valuation, and Pricing in Social Finance. In <i>Social Finance</i> (pp. 311-334). Oxford: Oxford University Press. Patton, A., DeWitt, S. (2015). Bringing Impact Bonds to the Global South. <i>Stanford Social Innovation Review</i> . Bonnici, F., & Patton, A. (2014). <i>From Ideas to Practice, Pilots to Strategy II Practical Solutions and Actionable Insights on How to Do Impact Investing. 5.3 The Role of Universities in Creating Impact Investing Ecosystems: the Case of the University of Cape Town</i> . (Rep. No. 2).
Case Studies:	Coordinated, edited and supervised the production of twelve teaching cases on Innovative Finance in Africa with the Skoll Centre http://www.sbs.ox.ac.uk/faculty-research/skoll/our-work/research/case-studies/innovative-finance-africa Authored eleven teaching cases for the Finance faculty at SBS on Accounting, Corporate Finance, Data Analytics and Economics
Media:	Patton, A. (2016). What's Next for South Africa's Social Impact Bonds? <i>Centre for Public Impact</i> . Patton, A. (2016, March 2). Social Investment Can Bridge Gaps. <i>Business Day</i> . Patton, A. (2015, November 11). Rapid Rise of Impact Investing. <i>Business Day</i> . Patton, A. (2015, June 10). Put a Price on Development and Then Raise the Money to Fund It. <i>Business Day</i> . Patton, A. (2013). "The Social Investment Market: The Role of Public Policy in Innovation and Execution". UK Cabinet Office Publication.